



CONFIDENTIAL PRICE LIST

MARCH 2, 1987

Revisions to MARCH 2, 1987

EDUCATION/STATE AND LOCAL GOVERNMENT CONFIDENTIAL PRICE LIST

Apple Products Added to Price List:

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M2644	Apple Hard Disk 40SC	3,10
M2688	Apple Hard Disk 80SC	3,10
A2C6001	Apple IIe Case Replacement for IIGS Upgrade	6
A9M0331	Desktop Bus Mouse	6
A2D2042/A	Apple II Instant Pascal (replaces A2D2042)	7
A2Z2001/A	Apple II Instant Pascal Class Pak (replaces A2Z2001)	7
A2G0024	Apple K-12 Curriculum Software Reference Guide - Science	8
M5252	Macintosh SE CPU	9
M5251	Macintosh Hard Disk 20 CPU	9
M5300	Macintosh II CPU	9
M5400	Macintosh II Hard Disk 40 CPU	9
M0116	Apple Keyboard	9
M0115	Apple Extended Keyboard	9
M0400	Apple High-Resolution Monochrome Monitor	9
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M5064	Apple Hard Disk 20SC (platinum)	10
A9M0110	Apple PC 5.25 Drive	10
M5056	Macintosh II PC Drive Card	10
M5023	Macintosh SE-Bus Drive Card	10
M0136	Macintosh Internal 800K Drive	10
M0216	Macintosh Internal 20SC Hard Disk	10
M0232	Macintosh Internal 40SC Hard Disk	10
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M2640	Apple Tape Backup 40SC	10
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M1517	Wheels For The Mind - Winter 1987 (replaces M1516)	14

This Price List was created on the Apple Macintosh™ and LaserWriter Printer using Aldus PageMaker™.

Apple Products Removed From Price List:

A2D2050	Apple SuperPILOT with Log	7
A2D4502	Apple Logo II (128K)	7
A2D2046	Apple Logo II Classroom Kit (128K)	7
A2D4504	Apple Education Classics	7
A2P2146	Secondary Classroom Software Solution/AppleWorks Option	7
M0524/A	Macintosh 68000 Development System	13
	(now available from Consulair Corp. by calling (415) 851-3272)	
M0554	Macintosh 68000 Development System 10 Pack	13
	(now available from Consulair Corp. by calling (415) 851-3272)	

Apple Part Number Changes Made to Price List:

A2P6018	Apple IIGS 512K Upgrade Kit (replaces A2P6005)	6
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Apple Color Changes Only:

A9P0329	ImageWriter II Printer (platinum) w/System Peripheral-8 Cable (replaces A9P0319)	4,11
A9P0328	ImageWriter II Printer (platinum) w/System Peripheral-8 Cable (3-pk) (replaces A9P0318)	4,11
A9P2179	ImageWriter II Printer (platinum) w/AIIE Cable (replaces A2P4144)	4
A9P0331	ImageWriter II Printer (platinum) w/AIIE Cable and Super Serial Card (replaces A9P0317)	4
A9P0327	ImageWriter II Printer (platinum) w/Super Serial Card (3pk) (replaces A9P0316)	4
A9P0326	ImageWriter II Printer (platinum) w/AIIE Cable (replaces A9P0315)	4
M2055	AppleTalk Cable Extender Kit (smoke) (replaces M2014)	6,12
M2056	AppleTalk Custom Wiring Kit (smoke) (replaces M2022)	6,12
M2053	AppleTalk System Connector Kit (smoke) (replaces M2052)	6,12
M0208	Apple SCSI Cable Extender Kit (smoke) (replaces M2558)	7,12
M2513	Macintosh Plus Personal Computer (platinum) (replaces M2503)	9
M5058	Administrator's Macintosh Plus Office (replaces M2528)	9
M2577	ImageWriter II Printer (platinum) (replaces M2574)	11
A6P2049	ImageWriter II Printer (platinum) (replaces A6P2047)	11
M2054	AppleTalk Connector Kit (smoke) (replaces M2010)	12



## SUPPORT CENTERS

Below is a listing of the Apple Support Centers and the states for which they handle orders.

All P.O.'s should be submitted to the appropriate address shown below.

### Apple Support Centers

State	Support Center	State	Support Center
Alabama	Charlotte	North Carolina	Charlotte
Alaska	Sunnyvale	North Dakota	Chicago
Arizona	Sunnyvale	Ohio	Chicago
Arkansas	Chicago	Oklahoma	Chicago
California	Sunnyvale	Oregon	Sunnyvale
Colorado	Sunnyvale	Pennsylvania	
Connecticut	Charlotte	(Erie, Crawford, Mercer, Lawrence, Beaver, Washington, Greene, Warren, Venango, Butler, Allegheny, Fayette, Westmoreland, Armstrong, Clarion, Forest, McKean, Elk, Jefferson, Indiana, Somerset, Cambria Clearfield, Blair and Bedford counties)	Chicago
Delaware	Charlotte	(all other counties)	Charlotte
Florida	Charlotte	Rhode Island	Charlotte
Georgia	Sunnyvale	South Carolina	Charlotte
Hawaii	Sunnyvale	South Dakota	Chicago
Idaho	Chicago	Tennessee	Charlotte
Illinois	Chicago	Texas	Chicago
Indiana	Chicago	(El Paso County)	Sunnyvale
Iowa	Chicago	Utah	Sunnyvale
Kansas	Chicago	Vermont	Charlotte
Kentucky	Chicago	Virginia	Charlotte
Louisiana	Chicago	Washington	Sunnyvale
Maine	Charlotte	Washington, D.C.	Charlotte
Maryland	Charlotte	West Virginia	Chicago
Massachusetts	Chicago	Wisconsin	Chicago
Michigan	Chicago	Wyoming	Sunnyvale
Minnesota	Charlotte		
Mississippi	Chicago		
Missouri	Sunnyvale		
Montana	Chicago		
Nebraska	Sunnyvale		
Nevada	Charlotte		
New Hampshire	Charlotte		
New Jersey	Sunnyvale		
New Mexico	Charlotte		
New York			

### Apple Support Center Addresses

#### Charlotte

Apple Support Center  
5130 Parkway Plaza Boulevard  
Charlotte, NC 28210

#### Chicago

Apple Support Center  
5655 Meadowbrook Industrial Court  
Rolling Meadows, IL 60008

#### Sunnyvale

Apple Support Center  
904 Caribbean Drive  
Sunnyvale, CA 94089

(Send to) Attention: Education Program Coordinator

## CONFIDENTIAL PRICE LIST

MARCH 2, 1987

### APPLE® II PRODUCTS

Product	Description	Notes	Apple Education List Price (Each)	Education Net Dollar Minimums Per Purchase Order				
				\$1,000- \$4,999	\$5,000- \$24,999	\$25,000- \$99,999	\$100,000- \$399,999	\$400,000 And UP
				Step 1	Step 2	Step 3	†Step 4	†Step 5
<b>Apple II Systems</b>								
A2S6010	Apple IIGS 256K CPU w/System Software		999.00	724.00	709.00	694.00	674.00	659.00
A2P6014	Apple IIGS 512K Professional System w/System Software		1721.00	1205.00	1179.00	1153.00	1119.00	1093.00
	<i>Includes Apple IIGS CPU (A2S6010), Apple 3.5 Drive (A9M0106), Apple 5.25 Drive (A9M0107), Apple Monochrome Monitor (A2M6016), Apple IIGS Memory Expansion Card (A2B6002).</i>							
A2P6015	Apple IIGS 512K RGB Bundle w/System Software		2007.00	1405.00	1375.00	1345.00	1305.00	1274.00
	<i>Includes Apple IIGS CPU (A2S6010), Apple 3.5 Drive (A9M0106), Apple 5.25 Drive (A9M0107), AppleColor RGB Monitor (A2M6014), Apple IIGS Memory Expansion Card (A2B6002).</i>							
A2S2128	Apple IIe 128K CPU (platinum)		829.00	601.00	589.00	576.00	560.00	547.00
A2P2172	Apple IIe 128K Monochrome System w/5.25 Drive		1209.00	815.00	797.00	779.00	754.00	736.00
	<i>Includes Apple IIe 128K CPU (A2S2128), Apple 5.25 Drive (A9M0107), Monochrome Monitor IIe (A2M6017), Apple II Utilities Guide (A2D2053), Apple IIe Accessory Kit (A9C0320).</i>							
A2P2171	Apple IIe 128K Monochrome System w/3.5 Drive		1310.00	883.00	864.00	844.00	818.00	798.00
	<i>Includes Apple IIe 128K CPU (A2S2128), Monochrome Monitor IIe (A2M6017), UniDisk 3.5 - Drive Only (A2M2053), Catalyst 3.0 (D2D0114), UniDisk 3.5 Accessory Kit (A2C2002).</i>							
A2P2170	Apple IIe Color Classroom System w/5.25 Drive		1433.00	960.00	939.00	917.00	888.00	867.00
	<i>Includes Apple IIe 128K CPU (A2S2128), Apple 5.25 Drive (A9M0107), Apple IIe Accessory Kit (A9C0320), AppleColor Composite Monitor IIe (A2M6021), Apple II Utilities Guide (A2D2053).</i>							
A2P2162	Apple IIe 128K Monochrome System w/2 - 5.25 Drives		1429.00	1000.00	979.00	957.00	929.00	907.00
	<i>Includes Apple IIe 128K CPU (A2S2128), Monochrome Monitor IIe (A2M6017), 2 Apple 5.25 Drives (A2M0107), Apple IIe Accessory Kit (A9C0320), and Apple II Utilities Guide (A2D2053).</i>							

#### Notes:

† - If you are purchasing under Steps 4 and 5, you may be eligible to participate in Apple's High Volume Commitment Purchase Program and receive High Volume Pricing for a period of one year. Please contact your local Apple Education/Government Sales Representative for details.

This Education/State and Local Government Price List supersedes all other price lists. Prices subject to change without notice. This price list is applicable and may be used by State and Local Government Agencies if consistent with local procurement policies.

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				\$1,000- \$4,999	\$5,000- \$24,999	\$25,000- \$99,999	\$100,000- \$399,999	\$400,000 And UP
				Step 1	Step 2	Step 3	†Step 4	†Step 5
Apple II Systems (continued)								
A2S4100	Apple IIc CPU	1	940.00	682.00	667.00	653.00	635.00	620.00
A2P4123	Apple IIc Starter System <i>Includes Apple IIc CPU (A2S4100), Apple IIc Monitor (A2M4090), and Apple IIc Monitor Stand (A2M4021).</i>	1	995.00	721.00	706.00	692.00	672.00	657.00
A2P4145	Apple IIc Color System <i>Includes Apple IIc (A2S4100), AppleColor Composite Monitor (A2M6020), Apple Monitor IIc Stand (A2M4028).</i>	1	1249.00	906.00	887.00	868.00	843.00	824.00
Apple II Monitors and Accessories								
A2M6016	Apple Monochrome Monitor (platinum, for use w/IIc and IIGS)		129.00	90.30	90.30	90.30	90.30	90.30
A2M6017	Apple Monochrome Monitor IIe (platinum)		129.00	90.30	90.30	90.30	90.30	90.30
A2M6020	AppleColor Composite Monitor (platinum, for use w/IIc and IIGS)		379.00	265.30	265.30	265.30	265.30	265.30
A2M6021	AppleColor Composite Monitor IIe (platinum)		379.00	265.30	265.30	265.30	265.30	265.30
A2M6014	AppleColor RGB Monitor (platinum, for use w/IIGS)		499.00	349.30	349.30	349.30	349.30	349.30
A2M4028	Apple Monitor IIc Stand (platinum)		25.00	17.50	17.50	17.50	17.50	17.50
A2M4090	Apple IIc Monitor		129.00	90.30	90.30	90.30	90.30	90.30
A2M4021	Apple IIc Monitor Stand (white)		39.00	27.30	27.30	27.30	26.30	27.30

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1 - Platinum keycaps.

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				\$1,000- \$4,999	\$5,000- \$24,999	\$25,000- \$99,999	\$100,000- \$399,999	\$400,000 And UP
				Step 1	Step 2	Step 3	†Step 4	†Step 5
<b>Apple II Disk Drives and Accessories</b>								
A9M0107	Apple 5.25 Drive (platinum, for IIc and IIGS)		299.00	199.00	197.00	194.00	191.00	188.00
A2P2174	Apple 5.25 Drive w/Apple II Accessory Kit and AII Utilities Guide	1	368.00	255.50	255.50	255.50	255.50	255.50
A9M0106	Apple 3.5 Drive (platinum, for IIGS)		399.00	279.30	279.30	279.30	279.30	279.30
A2M2053	UniDisk 3.5 - Drive Only	2,3,4	399.00	279.30	279.30	279.30	279.30	279.30
A2P2091	UniDisk 3.5 w/Catalyst	2,3,5	429.00	300.30	300.30	300.30	300.30	300.30
A2P4117	UniDisk 3.5 w/Controller and Catalyst	2,6	498.00	348.60	348.60	348.60	348.60	348.60
A2C2002	UniDisk 3.5 Accessory Kit (II+ & IIe)	7	69.00	48.30	48.30	48.30	48.30	48.30
A2P4166	Apple Hard Disk 20SC (beige) <i>Includes Apple SCSI Card, Apple SCSI Cable Terminator, &amp; Apple SCSI System Cable.</i>	8	1508.00	1055.60	1055.60	1055.60	1055.60	1055.60
A2P4167	Apple Hard Disk 20SC (platinum) <i>Includes Apple SCSI Card, Apple SCSI Cable Terminator, &amp; Apple SCSI System Cable.</i>	8	1508.00	1055.60	1055.60	1055.60	1055.60	1055.60
M2644	Apple Hard Disk 40SC (available May)	*9	1999.00	1399.30	1399.30	1399.30	1399.30	1399.30
M2688	Apple Hard Disk 80SC (available May)	*9	3199.00	2239.30	2239.30	2239.30	2239.30	2239.30

**Notes:**

- † - If you are purchasing under Steps 4 and 5, you may be eligible to participate in Apple's High Volume Commitment Purchase Program and receive High Volume Pricing for a period of one year. Please contact your local Apple Education/Government Sales Representative for details.
- \* - New Product or Bundle.
- 1 - 5.25" floppy disk drive for Apple II, II+, and IIe personal computers. Controller card is included with Accessory Kit.
- 2 - When used with an Apple IIc, a ROM upgrade may be required. Contact your local authorized Apple Education dealer.
- 3 - 3.5" floppy disk drive to be used with Apple II, II+, IIe or IIc. Requires controller card (A2C2002) if used as first 3.5" drive on IIe.
- 4 - To be purchased as a second drive, or as a first drive w/Catalyst 3.0.
- 5 - 3.5" floppy disk drive bundled with software which includes utilities for easy application management, providing Macintosh-like user interface. For IIc and enhanced IIe.
- 6 - 3.5" floppy disk drive bundled with software which includes utilities for easy application management, providing Macintosh-like user interface, and controller card for use with Apple IIe.
- 7 - This controller card is required to connect the first 3.5" drive to the Apple II, IIe and II+ systems.
- 8 - For configuration information, please consult the SCSI Cable System Manual enclosed in the System Cable box.
- 9 - Requires Apple II SCSI Card (A2B2087), Apple SCSI System Cable (M0206), and Apple SCSI Cable Terminator (M0209).

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				\$1,000- \$4,999	\$5,000- \$24,999	\$25,000- \$99,999	\$100,000- \$399,999	\$400,000 And UP
				Step 1	Step 2	Step 3	†Step 4	†Step 5
Apple II Printers and Accessories								
A9P0329	ImageWriter II (platinum) w/System Peripheral-8 Cable (smoke)(IIGS)		625.00	417.00	411.00	405.00	399.00	393.00
A9P0328	ImageWriter II (platinum) w/System Peripheral-8 Cable (3 pk.)		1875.00	1035.00	1016.00	998.00	979.00	960.00
A2P2179	ImageWriter II (platinum) w/AIle Cable		625.00	417.00	411.00	405.00	399.00	393.00
A9P0331	ImageWriter II (platinum) w/AIle Cable & Super Serial Card		725.00	486.50	480.00	473.00	466.00	459.00
A9P0327	ImageWriter II (platinum) w/Super Serial Card (3 pk) <i>Includes 3 of each: ImageWriter II (A9M0320), Super Serial Card (A2B0044), Apple II Printer-8 Cable (A9C0314).</i>		1714.00	1200.00	1183.00	1166.00	1148.00	1131.00
A9P0326	ImageWriter II (platinum) w/AIle Cable		625.00	417.00	411.00	405.00	399.00	393.00
A2P2038	ImageWriter Wide Carriage w/AIle Acc. Kit		749.00	524.00	517.00	509.00	502.00	494.00
A2P2059	ImageWriter™ Wide Carriage w/AIle Acc. Kit & Super Serial Card		849.00	594.00	585.00	577.00	568.00	560.00
A2P4038	ImageWriter Wide Carriage w/AIle Acc. Kit		749.00	524.00	517.00	509.00	502.00	494.00
M0160	LaserWriter w/Toner Cartridge & Letter Cassette		4999.00	3624.00	3549.00	3474.00	3374.00	3299.00
M0169	LaserWriter Plus w/Toner Cartridge & Letter Cassette		5799.00	4183.00	4108.00	4033.00	3933.00	3858.00
M0191	LaserWriter Plus Kit	1	899.00	559.30	559.30	559.30	559.30	559.30
A2C0352	ImageWriter I Accessory Kit for AIle		50.00	35.00	35.00	35.00	35.00	35.00
A2C4515	ImageWriter I Accessory Kit for AIle		50.00	35.00	35.00	35.00	35.00	35.00
A9C0314	Apple II Printer - 8 Cable (smoke)	2	29.95	20.97	20.97	20.97	20.97	20.97
A2C4313	Apple IIc Peripheral - 8 Cable (smoke)	3	29.95	20.97	20.97	20.97	20.97	20.97
M0197	Apple System Peripheral-8 Cable (smoke)	4	29.95	20.97	20.97	20.97	20.97	20.97
A9B0312	ImageWriter II 32K Memory Option	5	99.00	69.30	69.30	69.30	69.30	69.30
M0182	LaserWriter Legal Cassette		75.00	35.00	35.00	35.00	35.00	35.00
M0181	LaserWriter Letter Cassette		75.00	35.00	35.00	35.00	35.00	35.00
M0180	LaserWriter Toner Cartridge		99.00	69.30	69.30	69.30	69.30	69.30

Additional Apple Printer Supplies can be found on Page 8.

#### Notes:

- † - If you are purchasing under Steps 4 and 5, you may be eligible to participate in Apple's High Volume Commitment Purchase Program and receive High Volume Pricing for a period of one year. Please contact your local Apple Education/Government Sales Representative for details.
- \* - New Product or Bundle.
- 1 - These components contain proprietary software that is licensed, rather than sold, to you in conjunction with the sale of the non-software items. These components may be used only for replacement of the same or comparable components in Apple Products. These components may not be sold or sublicensed except to the owner of an Apple Product as part of the servicing or upgrade of that Product, and the replaced component must be received in exchange.
- 2 - To be used for connecting an ImageWriter II to an Apple II+ or IIe.
- 3 - To be used for connecting an ImageWriter II or Apple Personal Modem to an Apple IIc.
- 4 - To be used for connecting an ImageWriter II or Apple Personal Modem to an Apple IIGS.
- 5 - Allows you to continue working while printer is printing. This product must be installed by a Level I Service Technician or an authorized Apple Education Dealer.

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				\$1,000- \$4,999	\$5,000- \$24,999	\$25,000- \$99,999	\$100,000- \$399,999	\$400,000 And UP
				Step 1	Step 2	Step 3	†Step 4	†Step 5
<b>Apple II Datacommunications Products</b>								
A9P0320	Apple Personal Modem & System Peripheral-8 Cable (smoke, for IIGS)		429.00	300.30	300.30	300.30	300.30	300.30
A2P2143	Apple® Personal Modem w/AIle Cable		429.00	300.30	300.30	300.30	300.30	300.30
A2P2144	Apple Personal Modem w/AIle Cable & Super Serial Card		567.96	397.57	397.57	397.57	397.57	397.57
A2P4057	Apple Personal Modem w/AIle Cable	1	429.00	300.30	300.30	300.30	300.30	300.30
A2C0312	Apple II Modem - 8 Cable (smoke)	2	29.95	20.97	20.97	20.97	20.97	20.97
A2C4313	Apple IIc Peripheral - 8 Cable (smoke)	3	29.95	20.97	20.97	20.97	20.97	20.97
M0197	Apple System Peripheral-8 Cable (smoke)	4	29.95	20.97	20.97	20.97	20.97	20.97
<b>Apple II Expansion and Interface Cards</b>								
A2B2023	Apple IIe Extended 80-Column Text Card		100.00	70.00	70.00	70.00	70.00	70.00
A2P2136	Apple IIe Extended 80-Column Text Card 5-Pack Bundle <i>Includes 5 of each: A2B2023.</i>		357.00	249.90	249.90	249.90	249.90	249.90
A2P2071	Apple IIe Extended 80-Column Text Card 10-Pack		643.00	450.10	450.10	450.10	450.10	450.10
A2B0021	Parallel Interface Card	5	165.00	115.50	115.50	115.50	115.50	115.50
A2B0044	Super Serial Card	6	139.00	97.30	97.30	97.30	97.30	97.30
A2B6002	Apple IIGS Memory Expansion Card		129.00	90.30	90.30	90.30	90.30	90.30
A2B2086	Apple IIe Memory Expansion Card		229.00	160.30	160.30	160.30	160.30	160.30
A2M2058	Apple II 256K Memory Expansion Kit		69.00	48.30	48.30	48.30	48.30	48.30
A2P4165	Apple II SCSI Card <i>Includes Apple SCSI Cable Terminator and Apple SCSI System Cable.</i>		209.00	146.30	146.30	146.30	146.30	146.30
A2B4156	Apple IIc Memory Expansion Card (for platinum IIc)		269.00	188.30	188.30	188.30	188.30	188.30
A2P4130	Apple IIc Memory Expansion Kit <i>Includes Apple IIc Memory Expansion Card (A2B4156) and Apple IIc Upgrade Kit (A2B4028).</i>	7	269.00	269.00	269.00	269.00	269.00	269.00

**Notes:**

† - If you are purchasing under Steps 4 and 5, you may be eligible to participate in Apple's High Volume Commitment Purchase Program and receive High Volume Pricing for a period of one year. Please contact your local Apple Education/Government Sales Representative for details.

- 1 - Apple IIc's with serial numbers less than D510001 that have not been upgraded for use with the UniDisk 3.5 require a logic board upgrade to work with this modem. See your Level I Service Technician or an authorized Apple Education Dealer.
- 2 - To be used for connecting an Apple Personal Modem to an Apple II+ or IIe.
- 3 - To be used for connecting an Apple Personal Modem or ImageWriter II to an Apple IIc.
- 4 - To be used for connecting an ImageWriter II or Apple Personal Modem to an Apple IIGS.
- 5 - Enables you to connect an Apple II+ or enhanced IIe computer to a printer which requires a parallel interface.
- 6 - Allows any Apple II+ and IIe computer system to exchange data with other computers, modems, printers, terminals and accessories.
- 7 - Apple IIc systems with model numbers prior to A2S4100 must be upgraded with the Apple IIc Upgrade Kit before the Apple IIc Memory Expansion Kit can be installed.

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Product	Description	Notes	(Each)	Step 1	Step 2	Step 3	†Step 4	†Step 5
<b>Apple II Miscellaneous Accessories</b>								
A2P4125	Apple IIGS 256K Upgrade Kit <i>Includes Apple IIGS Logic Board Upgrade (A2S6001), Apple Desktop Bus Mouse (A9M0331), System Disk (A2D6007).</i>		572.00	400.00	400.00	400.00	400.00	400.00
A2P6018	Apple IIGS 512K Upgrade Kit <i>Includes Apple IIGS Logic Board (A2S6001), Apple Desktop Bus Mouse (A9M0331), Apple IIGS Memory Expansion Card (A2B6002), System Disk (A2D6007).</i>		643.00	450.00	450.00	450.00	450.00	450.00
A2C6001	Apple IIe Case Replacement for IIGS Upgrade	*1	N/A	55.00	55.00	55.00	55.00	55.00
A2M2070	AppleMouse IIe (platinum)		149.00	95.00	95.00	95.00	95.00	95.00
A2P2156	AppleMouse IIe 5-Pack <i>Includes 5 of each: A2M2070.</i>		571.00	399.70	399.70	399.70	399.70	399.70
A2P2155	AppleMouse IIe Education 10-Pack		1072.00	750.00	750.00	750.00	750.00	750.00
A2M4035	AppleMouse IIc (platinum)		99.00	56.70	56.70	56.70	56.70	56.70
A9M0331	Desktop Bus Mouse	*	99.00	69.30	69.30	69.30	69.30	69.30
A2M2052	Apple IIe Enhancement Kit	2	70.00	30.00	30.00	30.00	30.00	30.00
A2M2012	Joystick II (IIe and IIc only, platinum)		59.95	41.97	41.97	41.97	41.97	41.97
A2M2001	Hand Controllers II (IIe and IIc only)		34.95	24.47	24.47	24.47	24.47	24.47
A2D0000	Blank Diskettes - 5 1/4" (10/box)		50.00/bx	35.00	35.00	35.00	35.00	35.00
A2D2045	Apple 3.5" Doublesided Blank Disks (10/box)		59.00/bx	41.30	41.30	41.30	41.30	41.30
A2M4120	Apple IIc Stand Alone Power Supply (platinum)		39.00	27.30	27.30	27.30	27.30	27.30
A2M4026	Apple IIc Video Accessories <i>Includes RF modulator, switch box, and cable.</i>		39.00	27.30	27.30	27.30	27.30	27.30
A2M2003	Numeric Keypad IIe		99.00	69.30	69.30	69.30	69.30	69.30
M2055	AppleTalk Cable Extender Kit (smoke) <i>Includes 10 meters of AppleTalk cable.</i>		75.00	35.00	35.00	35.00	35.00	35.00
M2056	AppleTalk Custom Wiring Kit (smoke) <i>Includes 100 meters of AppleTalk cable, 26 assembly plugs, and 4 cable extenders.</i>		650.00	455.00	455.00	455.00	455.00	455.00
M2053	AppleTalk System Connector Kit (smoke) <i>Includes 1 AppleTalk connector with mini circular 8 connector, and 2 meters of AppleTalk Cable for the Apple IIGS.</i>		75.00	35.00	35.00	35.00	35.00	35.00

**Notes:**

† - If you are purchasing under Steps 4 and 5, you may be eligible to participate in Apple's High Volume Commitment Purchase Program and receive High Volume Pricing for a period of one year. Please contact your local Apple Education/Government Sales Representative for details.

\* - New Product or Bundle.

1 - A \$55.00 Credit will be issued upon return of old IIe case. Please see your Apple Education/Government Sales Representative for further information.

2 - Education List Price includes a \$20.00 installation fee.

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Product	Description	Notes	Apple Education List Price (Each)	Education Net Dollar Minimums Per Purchase Order				
				\$1,000- \$4,999	\$5,000- \$24,999	\$25,000- \$99,999	\$100,000- \$399,999	\$400,000 And UP
				Step 1	Step 2	Step 3	†Step 4	†Step 5
Apple II Miscellaneous Accessories (continued)								
M0207	Apple SCSI Peripheral Interface Cable (smoke)	1	40.00	28.00	28.00	28.00	28.00	28.00
M0208	Apple SCSI Cable Extender Kit (smoke)	2	40.00	28.00	28.00	28.00	28.00	28.00
M0209	Apple SCSI Cable Terminator (smoke)	3	30.00	21.00	21.00	21.00	21.00	21.00
A9M0333	Apple IIGS Adapter Cable	4	29.00	20.30	20.30	20.30	20.30	20.30
A9M0332	Apple Desktop Bus Cable	5	15.00	10.50	10.50	10.50	10.50	10.50
A2M6004	Apple IIGS System Fan	6	49.00	34.30	34.30	34.30	34.30	34.30
Apple II Languages and Operating Systems								
A2W0016	Apple II Pascal 1.3		250.00	175.00	175.00	175.00	175.00	175.00
A2D2042/A	Apple II Instant Pascal® <i>Includes program diskette, backup diskette, 2 training diskettes, one-semester textbook from Houghton-Mifflin, and Pocket Guide to Instant Pascal.</i>	*	140.00	98.00	98.00	98.00	98.00	98.00
A2Z2001/A	Instant Pascal Class Pak <i>Includes 1 complete Instant Pascal package plus 9 Pocket Reference Manuals, 9 Program Diskettes, and 1 Language Reference Manual.</i>	*	600.00	425.00	425.00	425.00	425.00	425.00
Apple II Business Software								
A2D4503/A	Apple® Access II		75.00	52.50	52.50	52.50	52.50	52.50
C2B2015	Apple Writer™ II, Version 2.0 ProDOS®		149.00	104.30	104.30	104.30	104.30	104.30
A2D4501/A	AppleWorks™ 2.0		249.00	174.30	174.30	174.30	174.30	174.30
A2D2043/A	AppleWorks 2.0 Classroom Kit <i>Contains 10 complete sets of software, 10 tutorial manuals, and 1 reference manual.</i>		1414.00	990.00	969.00	947.00	919.00	898.00

All software products listed above apply to all Apple Systems unless otherwise indicated.

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- \* - New Product or Bundle.
- 1 - Connects any two SCSI peripherals together.
- 2 - This 1 meter extender cable allows you to make a longer cable between SCSI peripheral cables.
- 3 - Filters noise on SCSI cabling. One terminator is required between Apple IIGS equipped with a SCSI card, and the first (and last) SCSI peripheral.
- 4 - Use of this adapter (circular 8 to DB25) with Apple IIGS will enable use of peripherals and cables that support the DB25 on an Apple Super Serial Card.
- 5 - Allows connection of third party desktop peripherals to the Apple Desktop Bus Mouse.
- 6 - Required for use with Apple IIGS when 3 or more Apple IIGS Expansion Cards are installed.

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Product	Description	Notes	Apple Education List Price (Each)	Education Net Dollar Minimums Per Purchase Order				
				\$1,000- \$4,999	\$5,000- \$24,999	\$25,000- \$99,999	\$100,000- \$399,999	\$400,000 And UP
				Step 1	Step 2	Step 3	†Step 4	†Step 5

#### Apple II Reference Manuals

A2L4038	Apple IIc Owner's Manual (5/box)		100.00/bx	70.00	70.00	70.00	70.00	70.00
A2L2076	Apple IIe Owner's Manual		20.00	14.00	14.00	14.00	14.00	14.00

Additional Apple manuals are available from Addison-Wesley Publishing by calling 1-800-447-2226.

#### Apple Literature

A2G0024	Apple K-12 Curriculum Software Reference Guide - Science	*	N/A	20.00	20.00	20.00	20.00	20.00
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#### Apple Printer Supplies

A9G0332	ImageWriter™ II Sheetfeeder		225.00	157.50	157.50	157.50	157.50	157.50
A9G0331	ImageWriter II Color Ribbon (6/pack)		83.70	58.59	58.59	58.59	58.59	58.59
A9C0314	Apple® II Printer-8 Cable (smoke)	1	29.95	20.97	20.97	20.97	20.97	20.97
A2C4313	Apple IIc Peripheral-8 Cable (smoke)	2	29.95	20.97	20.97	20.97	20.97	20.97
A2M0074	Multi-Strike Ribbon (DWP) (6-pack)		63.00	44.10	44.10	44.10	44.10	44.10
A2M0077	Cloth Ribbon (DMP) (6/pack)		63.00	44.10	44.10	44.10	44.10	44.10
A2M0081	Printwheel, Boldface (6/pack)		82.50	57.75	57.75	57.75	57.75	57.75
A2M0079	Printwheel, Courier 10 (6/pack)		82.50	57.75	57.75	57.75	57.75	57.75
A2M0080	Printwheel, Gothic 15 (6/pack)		82.50	57.75	57.75	57.75	57.75	57.75
A2M0078	Printwheel, Prestige Elite (6/pack)		82.50	57.75	57.75	57.75	57.75	57.75
A9G0329	Scribe® Color Ribbon Cassette (12/pack)		71.88	50.32	50.32	50.32	50.32	50.32
A9G0328	Scribe Black Ribbon Cassette (12/pack)		59.88	41.92	41.92	41.92	41.92	41.92
A2M0050	Cable Kit DB25-DB25 (5/box)	3	100.00	70.00	70.00	70.00	70.00	70.00

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\* - New Product or Bundle.

1 - To be used for connecting an ImageWriter II to an Apple II+ or IIe.

2 - To be used for connecting the Apple Personal Modem or ImageWriter II to an Apple IIc.

3 - To be used for connecting AppleLine or a serial device to an Apple IIe, ///, or Macintosh XL personal computer.

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# MACINTOSH™

Product	Description	Notes	Apple Education List Price (Each)	Education Net Dollar Minimums Per Purchase Order				
				\$1,000- \$4,999	\$5,000- \$24,999	\$25,000- \$99,999	\$100,000- \$399,999	\$400,000 And UP
				Step 1	Step 2	Step 3	†Step 4	†Step 5
<b>Macintosh Systems</b>								
M2530	Macintosh 512K Enhanced	1	1699.00	1104.00	1079.00	1053.00	1019.00	994.00
M2513	Macintosh Plus (platinum)	2	2199.00	1429.00	1396.00	1363.00	1319.00	1286.00
M5058	Administrator's Macintosh Plus Office		9,741.00	N/A	6916.00	6770.00	6575.00	6429.00
	<i>Includes two Macintosh Plus computers (M2513), two Apple 3.5 Drives (A9M0106), two AppleTalk System Connectors (M2052), one AppleTalk Connector Kit (M2010), one LaserWriter Printer w/Letter Cassette (M0156) &amp; Toner Cartridge (M0180).</i>							
M5252	Macintosh SE CPU	*3	2769.00	1800.00	1758.00	1717.00	1661.00	1620.00
M5251	Macintosh SE Hard Disk 20 CPU	*3	3569.00	2320.00	2266.00	2213.00	2141.00	2088.00
M5300	Macintosh II CPU (avail. May)	*4	3769.00	2450.00	2393.00	2337.00	2261.00	2205.00
M5400	Macintosh II Hard Disk 40 CPU (available May)	*4	5369.00	3490.00	3409.00	3329.00	3221.00	3141.00

## Macintosh Keyboards

M0116	Apple Keyboard (Macintosh II & SE)	*	129.00	90.30	90.30	90.30	90.30	90.30
M0115	Apple Extended Keyboard (Macintosh II & SE)(avail. April)	*	229.00	160.30	160.30	160.30	160.30	160.30
M2519	Macintosh Plus Keyboard	5	129.00	90.30	90.30	90.30	90.30	90.30

## Macintosh Monitors and Accessories

M0400	Apple High-Resolution Monochrome Monitor (avail. May)(Macintosh II only)	*6	399.00	279.30	279.30	279.30	279.30	279.30
M0401	AppleColor High-Resolution RGB Monitor (avail. May)(Macintosh II only)	*6	999.00	699.30	699.30	699.30	699.30	699.30
M0211	Macintosh II Video Card (avail. May)	*6	499.00	349.30	349.30	349.30	349.30	349.30
M0213	Macintosh II Video Card Expansion Kit (avail. May)	*7	149.00	104.30	104.30	104.30	104.30	104.30
M0403	Apple Universal Monitor Stand (avail. June)(High-Resolution Monitors only)	*	89.00	62.30	62.30	62.30	62.30	62.30

### Notes:

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- \* - New Product or Bundle.
- 1 - Macintosh 512K with an 800K internal drive and 128K ROM. MacWrite and MacPaint are not included. Uses the same cables as Macintosh 512K.
- 2 - Requires a Macintosh Cable Adapter (M0199) for use with a standard or wide carriage ImageWriter, Apple Modem 300 or 1200, and various third party peripherals.
- 3 - Keyboard sold separately. Either the Apple Keyboard (M0116) or the Apple Extended Keyboard (M0115) must be purchased with each Macintosh SE CPU.
- 4 - Monitor and Keyboard sold separately. Either the Apple Keyboard (M0116) or the Apple Extended Keyboard (M0115) and the Apple High-Resolution Monochrome Monitor (M0400) or the AppleColor High-Resolution RGB Monitor (M0401) must be purchased with each Macintosh II CPU.
- 5 - Macintosh Plus Keyboard (M2519) is only needed when upgrading from a Macintosh 512K to a Macintosh Plus.
- 6 - Requires Macintosh II Video Card (M0211), or 3rd party equivalent.
- 7 - Provides enhanced color capabilities with the AppleColor High-Resolution RGB Monitor (M0401) and enhanced grey scale capabilities with the Apple High-Resolution Monochrome Monitor (M0400).

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Product	Description	Notes	(Each)	Step 1	Step 2	Step 3	†Step 4	†Step 5
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#### Macintosh Disk Drives and Accessories

M0131	Macintosh 800K External Drive (beige)	1	399.00	279.30	279.30	279.30	279.30	279
A9M0106	Apple 3.5 Drive (platinum)		399.00	279.30	279.30	279.30	279.30	279.30
M2600	Macintosh Hard Disk 20	1	1199.00	839.30	839.30	839.30	839.30	839.30
M2605	Apple Hard Disk 20SC (beige) <i>Includes SCSI System Cable (M0206), and SCSI Cable Terminator (M0209). For Macintosh Plus, II, and SE.</i>		1379.00	965.30	965.30	965.30	965.30	965.30
M5064	Apple Hard Disk 20SC (platinum) <i>Includes SCSI System Cable (M0206), and SCSI Cable Terminator (M0209). For Macintosh Plus, II, and SE.</i>	*	1379.00	965.30	965.30	965.30	965.30	965.30
A9M0110	Apple PC 5.25 Drive (avail. July)	*	399.00	279.30	279.30	279.30	279.30	279.30
M5056	Macintosh II PC Drive Card <i>Includes Passport Software (avail. July)</i>	*2	129.00	90.30	90.30	90.30	90.30	90.30
M5023	Macintosh SE-Bus Drive Card <i>Includes Passport Software (avail. July)</i>	*3	129.00	90.30	90.30	90.30	90.30	90.30
M2644	Apple Hard Disk 40SC (avail. May)	*4	1999.00	1399.30	1399.30	1399.30	1399.30	1399.30
M2688	Apple Hard Disk 80SC (avail. May)	*4	3199.00	2239.30	2239.30	2239.30	2239.30	2239.30
M0136	Macintosh Internal 800K Drive (Macintosh II only)(avail. May)	*	299.00	209.30	209.30	209.30	209.30	209.30
M0216	Macintosh Internal 20SC Hard Disk (Macintosh II and SE only)	*	999.00	699.30	699.30	699.30	699.30	699.30
M0232	Macintosh Internal 40SC Hard Disk (Macintosh II only)(avail. May)	*	1599.00	1119.30	1119.30	1119.30	1119.30	1119.30
M0233	Macintosh Internal 80SC Hard Disk (Macintosh II only)(avail. May)	*	2699.00	1889.30	1889.30	1889.30	1889.30	1889.30
M2640	Apple Tape Backup 40SC (avail. May)	*4,5	1499.00	1049.30	1049.30	1049.30	1049.30	1049.30

#### Macintosh Datacommunications Products

M2573	Apple Personal Modem w/Macintosh Cable (smoke)		429.00	300.30	300.30	300.30	300.30	300.30
A9P0320	Apple Personal Modem & System Peripheral-8 Cable (smoke, for Macintosh Plus, II, SE & IIGS)		429.00	300.30	300.30	300.30	300.30	300.30
A9M0307	AppleLine™		1295.00	906.50	906.50	906.50	906.50	906.50
A2M0050	Cable Kit DB25-DB25 (5/box)	6	100.00/bx	70.00	70.00	70.00	70.00	70.00

#### Notes:

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\* - New Product or Bundle.

1 - Requires a Macintosh System Update Disk for 512K. Contact your Apple Sales Representative for further information.

2 - Allows file transfer between the media in the Apple PC 5.25 Drive (A9M0110) and the Macintosh II.

3 - Allows file transfer between the media in the Apple PC 5.25 Drive (A9M0110) and the Macintosh SE.

4 - For use with Macintosh Plus, II, and SE. Requires Apple SCSI System Cable (M0206), and SCSI Cable Terminator (M0209).

5 - Provides external SCSI tape backup for the Macintosh Plus, II, and SE; and for the IIe and IIGS (with SCSI Controller Card).

6 - To be used for connecting AppleLine or a serial device to a Macintosh XL system.

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Product	Description	Notes	Apple Education List Price (Each)	Education Net Dollar Minimums Per Purchase Order				
				\$1,000- \$4,999	\$5,000- \$24,999	\$25,000- \$99,999	\$100,000- \$399,999	\$400,000 And UP
				Step 1	Step 2	Step 3	†Step 4	†Step 5
Macintosh Printers and Accessories								
M2577	ImageWriter II (platinum) w/Macintosh Cable (smoke)		625.00	417.00	411.00	405.00	399.00	393.00
A9P0329	ImageWriter II (platinum) w/System Peripheral-8 Cable (smoke) (Macintosh Plus, II, or SE)		625.00	417.00	411.00	405.00	399.00	393.00
A9P0328	ImageWriter II (platinum) w/System Peripheral-8 Cable (3 pk.) (smoke)		1875.00	1035.00	1016.00	998.00	979.00	960.00
A6P2049	ImageWriter II (platinum) w/Macintosh XL Cable		625.00	417.00	411.00	405.00	399.00	393.00
M0153	ImageWriter™ Wide Carriage w/Macintosh Accessory Kit (Macintosh 512K)		749.00	524.00	517.00	509.00	502.00	494.00
M0227	ImageWriter Wide Carriage w/Macintosh Accessory Kit & Macintosh Plus Peripheral Adapter (Macintosh Plus, II, or SE)		749.00	524.00	517.00	509.00	502.00	494.00
M0160	LaserWriter™ w/Toner Cartridge and Letter Cassette		4999.00	3624.00	3549.00	3474.00	3374.00	3299.00
M0169	LaserWriter Plus w/Toner Cartridge and Letter Cassette		5799.00	4183.00	4108.00	4033.00	3933.00	3858.00
A9B0311	ImageWriter II AppleTalk Option	1	139.00	97.30	97.30	97.30	97.30	97.30
M0199	Macintosh Plus Peripheral Adapter (smoke)	2	20.00	14.00	14.00	14.00	14.00	14.00
M0150	ImageWriter I Accessory Kit for Macintosh 512K		50.00	35.00	35.00	35.00	35.00	35.00
M0191	LaserWriter Plus Kit	3	899.00	559.30	559.30	559.30	559.30	559.30
M0182	LaserWriter Legal Cassette		75.00	35.00	35.00	35.00	35.00	35.00
M0181	LaserWriter Letter Cassette		75.00	35.00	35.00	35.00	35.00	35.00
M0180	LaserWriter Toner Cartridge		99.00	69.30	69.30	69.30	69.30	69.30

Additional Apple® Printer Supplies can be found on page 8.

#### Notes:

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1 - To be used for sharing a printer over the AppleTalk network.

2 - This adapter (circular 8 to DB9) is used for connecting a Macintosh Plus, II, or SE to an ImageWriter (standard or wide carriage, printer) Apple Modem 300 or 1200, and other 3rd party peripherals. It provides the same serial connections as Macintosh 512K.

3 - These components contain proprietary software that is licensed, rather than sold, to you in conjunction with the sale of the non-software items. These components may not be sold or sublicensed except to the owner of an Apple Product as part of the servicing or upgrade of that Product, and the replaced component must be received in exchange.

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Apple Education List Price	Education Net Dollar Minimums	Per Purchase Order
\$1,000- \$4,999	\$5,000- \$24,999	\$25,000- \$99,999
	\$100,000- \$399,999	\$400,000 And UP

Product	Description	Notes	(Each)	Step 1	Step 2	Step 3	†Step 4	†Step 5
Macintosh Miscellaneous Accessories								
M0500	Apple 3.5" Blank Diskettes (10/box)		29.00	20.30	20.30	20.30	20.30	20.30
A2D2045	Apple 3.5" Double-Sided Blank Diskettes (10/box)		59.00	41.30	41.30	41.30	41.30	41.30
M2055	AppleTalk Cable Extender Kit (smoke) <i>Includes 10 meters of AppleTalk cable.</i>		75.00	35.00	35.00	35.00	35.00	35.00
M2054	AppleTalk Connector Kit (smoke) <i>Includes 1 AppleTalk connector with DB9 plug and 2 meters of AppleTalk cable for Macintosh 512K.</i>		75.00	35.00	35.00	35.00	35.00	35.00
M2056	AppleTalk Custom Wiring Kit (smoke) <i>Includes 100 meters of AppleTalk cable, 26 assembly plugs, and 4 cable extenders.</i>		650.00	455.00	455.00	455.00	455.00	455.00
M2053	AppleTalk System Connector Kit (smoke) <i>Includes 1 AppleTalk connector with mini circular 8 connector, and 2 meters of AppleTalk cable for Macintosh Plus.</i>		75.00	35.00	35.00	35.00	35.00	35.00
M0201	Macintosh Security Kit		39.95	27.97	27.97	27.97	27.97	27.97
M0196	Macintosh Peripheral-8 Cable (smoke)	1	29.95	20.97	20.97	20.97	20.97	20.97
M0197	Apple System Peripheral-8 Cable (smoke)	2	29.95	20.97	20.97	20.97	20.97	20.97
M0199	Macintosh Plus Peripheral Adapter Cable (smoke)	3	20.00	14.00	14.00	14.00	14.00	14.00
M0206	Apple SCSI System Cable (smoke)	4	50.00	35.00	35.00	35.00	35.00	35.00
M0207	Apple SCSI Peripheral Interface Cable (smoke)	5	40.00	28.00	28.00	28.00	28.00	28.00
M0208	Apple SCSI Cable Extender Kit (smoke)	6	40.00	28.00	28.00	28.00	28.00	28.00
M0209	Apple SCSI Cable Terminator (smoke)	7	30.00	21.00	21.00	21.00	21.00	21.00
M0132	40MB Tape Backup Cartridge, box of 5	*	199.00	139.30	139.30	139.30	139.30	139.30

#### Notes:

† - If you are purchasing under Steps 4 and 5, you may be eligible to participate in Apple's High Volume Commitment Purchase Program and receive High Volume Pricing for a period of one year. Please contact your local Apple Education/Government Sales Representative for details.

\* - New Product or Bundle.

1 - To be used for connecting the Apple Personal Modem or ImageWriter II to a Macintosh 512K.

2 - To be used for connecting the Apple Personal Modem or ImageWriter II to a Macintosh Plus, II, or SE.

3 - This adapter (circular 8 to DB9) is used for connecting a Macintosh Plus to an ImageWriter standard or wide carriage printer, Modem 300 or 1200, and other 3rd party peripherals. It provides the same serial connections as Macintosh 512K.

4 - Connects a Macintosh Plus, II, or SE to the first SCSI peripheral.

5 - Connects any two SCSI peripherals together.

6 - This 1 meter extender cable allows you to make a longer cable between SCSI peripheral cables.

7 - Filters noise on SCSI cabling. (One terminator is required between Macintosh Plus, II, or SE and the first (and last) SCSI peripheral).

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Product	Description	Notes	Apple Education List Price	Education Net Dollar Minimums Per Purchase Order				
				\$1,000- \$4,999	\$5,000- \$24,999	\$25,000- \$99,999	\$100,000- \$399,999	\$400,000 And UP
			(Each)	Step 1	Step 2	Step 3	†Step 4	†Step 5
<b>Macintosh Expansion Cards and Upgrade Kits</b>								
M2519	Macintosh Plus Keyboard	1	129.00	90.30	90.30	90.30	90.30	90.30
M2516	Macintosh Plus Disk Drive Kit	2,3	299.00	250.00	250.00	250.00	250.00	250.00
M2518	Macintosh Plus Logic Board Kit (512K)	3,4	599.00	529.00	529.00	529.00	529.00	529.00
	Macintosh Plus Logic Board Kit (128K)	3,4	799.00	529.00	529.00	529.00	529.00	529.00
M0218	Apple 1MB Memory Expansion Kit (4-256K SIMMs)(Macintosh II only) (available April)	*5	349.00	244.30	244.30	244.30	244.30	244.30
M0219	Apple 2MB Memory Expansion Kit (2-1MB SIMMs)(Macintosh Plus, II, SE) (available April)	*5	999.00	699.30	699.30	699.30	699.30	699.30
M0225	Apple EtherTalk Card (Macintosh II only)(available May)	*5,6	899.00	629.30	629.30	629.30	629.30	629.30
<b>Macintosh Software</b>								
M0523	Macintosh Pascal		125.00	87.50	87.50	87.50	87.50	87.50
M1012	Macintosh Pascal 10-Pack <i>Includes 10 Macintosh Pascal User's Manuals, 11 program diskettes, 1 Reference Manual, and 1 Technical Appendix.</i>		636.00	445.00	445.00	445.00	445.00	445.00
M0526	MacDraw™		195.00	136.50	136.50	136.50	136.50	136.50
M0550	MacDraw 10-Pack	7	806.00	564.20	564.20	564.20	564.20	564.20
M0536	MacPaint		125.00	87.50	87.50	87.50	87.50	87.50
M0555	MacPaint 10-Pack	7	645.00	451.50	451.50	451.50	451.50	451.00
M0525	MacProject™		195.00	136.50	136.50	136.50	136.50	136.50
M0552	MacProject 10-Pack	7	806.00	564.20	564.20	564.20	564.20	564.20
M0521	MacTerminal™		125.00	87.50	87.50	87.50	87.50	87.50
M0551	MacTerminal 10-Pack	7	645.00	451.50	451.50	451.50	451.50	451.50
M0535	MacWrite		125.00	87.50	87.50	87.50	87.50	87.50
M0549	MacWrite 10-Pack	7	645.00	451.50	451.50	451.50	451.50	451.50
M0540	Switcher Construction Kit		19.95	13.97	13.97	13.97	13.97	13.97
M0546	Macintosh System Software Update	8	15.00	10.50	10.50	10.50	10.50	10.50

Macintosh software products are fully compatible with the Macintosh XL system when using MacWorks XL.

**Notes:**

† - If you are purchasing under Steps 4 and 5, you may be eligible to participate in Apple's High Volume Commitment Purchase Program and receive High Volume Pricing for a period of one year. Please contact your local Apple Education/Government Sales Representative for details.

\* - New Product or Bundle.

1 - Macintosh Plus Keyboard (M2519) is only needed when upgrading from a Macintosh 512K to a Macintosh Plus.

2 - A credit of \$72.00 will be issued upon return of old ROMs and Micro Drive Assembly to Apple.

3 - These components contain proprietary software that is licensed, rather than sold, to you in conjunction with the sale of the non-software items. These components may not be sold or sublicensed except to the owner of an Apple Product as part of the servicing or upgrade of that Product, and the replaced component must be received in exchange.

4 - A credit of \$223 will be issued upon return of old 512K logic board to Apple. A credit of \$91 will be issued upon return of old 128K board to Apple. Internal disk drive must be upgraded by a level 1 Service Technician prior to upgrading any logic board.

5 - Requires installation by a level 1 Service Technician or authorized Apple Education Dealer.

6 - Enables a Macintosh II system to connect to an Ethernet network.

7 - These 10-packs include 10 manuals and 10 program diskettes.

8 - Optional enhancement for Macintosh 512K owners. Not for use with Macintosh 128K systems. Owners of Macintosh Plus, Macintosh 512K Enhanced or 512K with upgraded logic board or internal disk drive should contact their Authorized Apple Education Dealer or Apple Sales Representative.

This Education/State and Local Government Price List supersedes all other price lists. Prices subject to change without notice. This price list is applicable and may be used by State and Local Government Agencies if consistent with local procurement policies.

Apple Education List Price	Education Net Dollar Minimums Per Purchase Order				
	\$1,000-	\$5,000-	\$25,000-	\$100,000-	\$400,000
	\$4,999	\$24,999	\$99,999	\$399,999	And UP

Product	Description	Notes	(Each)	Step 1	Step 2	Step 3	†Step 4	†Step 5
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#### Macintosh Literature

M1517	Wheels For The Mind - Winter 1987	*1	N/A	2.80	2.80	2.80	2.80	2.80
	Inside Macintosh	2						

### Products for Macintosh XL and Existing Lisa® Systems

#### Printers and Accessories

A2M0050	Cable Kit DB25-DB25 (5/box)	3	100.00/bx	70.00	70.00	70.00	70.00	70.00
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Additional Apple® Printer Supplies can be found on page 8.

#### Notes:

† - If you are purchasing under Steps 4 and 5, you may be eligible to participate in Apple's High Volume Commitment Purchase Program and receive High Volume Pricing for a period of one year. Please contact your local Apple Education/Government Sales Representative for details.

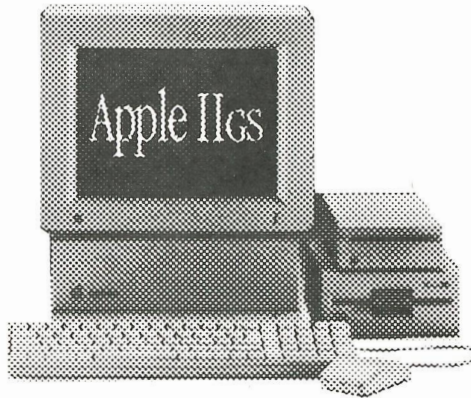
\* - New Product or Bundle

1 - Quarterly publication focusing on academic computing uses of Macintosh.

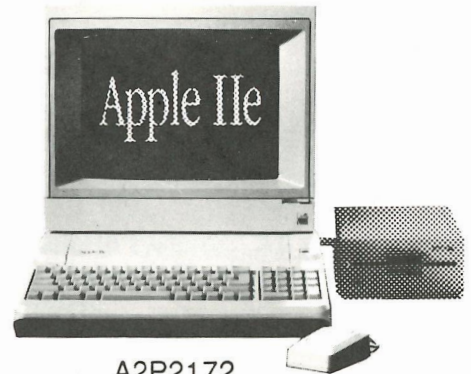
2 - This product is available from Addison-Wesley Publishing by calling 1-800-447-2226.

3 - To be used for connecting a serial device to a Macintosh XL computer.

This Education/State and Local Government Price List supersedes all other price lists. Prices subject to change without notice. This price list is applicable and may be used by State and Local Government Agencies if consistent with local procurement policies.



A2P6015  
Apple IIGS 512K RGB  
Professional System  
with System Software



A2P2172  
Apple IIe 128K Starter System  
with A2M2050  
AppleMouse IIe



M2530  
Macintosh 512K Enhanced



M2503  
Macintosh Plus  
with M2605  
Apple Hard Disk 20SC  
with SCSI card and cables

## APPLE EDUCATION/GOVERNMENT TRADE-IN PROGRAM

- Effective March 15, 1986 through March 31, 1987.
- All Trade-In systems must include the CPU, monitor and disk drive.
- All Trade-In systems must be in working order and include all cables, connectors and available manuals.
- All Trade-In purchase orders must include a minimum of 5 Trade-In systems. All purchase orders must also include one Apple CPU, CPU bundle or LaserWriter for each Trade-In system.
- A Trade-In Certification Form must accompany all Trade-In orders.
- Used equipment must be returned by the customer within 15 working days of receipt of the packing materials.

<u>Part Number</u>	<u>Product Description</u>	<u>Trade-in Credit Amount</u>
A5G2001	Commodore 64 (CPU, monitor, disk drive)	50.00
A5G2002	Commodore 4032 (CPU, monitor, disk drive)	125.00
A5G2003	Commodore 8032 (CPU, monitor, disk drive)	150.00
A5G2004	Bell & Howell Apple II (CPU, monitor, disk drive)	180.00
A5G2005	Franklin 1000 (CPU, monitor, disk drive)	100.00
A5G2006	IBM Selectric Typewriter	50.00
A5G2007	IBM PC jr (CPU, monitor, disk drive)	110.00
A5G2008	Tandy III (CPU, monitor, disk drive)	120.00
A5G2009	Tandy II (CPU, monitor, disk drive)	100.00
A5G2010	Tandy IV (CPU, monitor, disk drive)	150.00
A5G2011	Apple II (CPU, monitor, disk drive)	200.00
A5G2014	Apple III or Apple III+ w/External Drive (CPU, monitor, 1 external drive)	250.00
A5G2015	Apple III or Apple III+ (CPU, monitor, disk drive)	200.00
A5G2016	Apple II+ (CPU, monitor, disk drive)	200.00
A5G2017	Apple II Trade In w/2 Drives (CPU, monitor, 2 disk drives)	250.00
A5G2018	Apple II+ Trade In w/2 Drives (CPU, monitor 2 disk drives)	250.00

For questions regarding the Trade-In Program call:

800-233-4846

## DOING BUSINESS WITH APPLE

### FILLING OUT YOUR PURCHASE ORDER

1. Apple Computer, Inc. must be listed as the **VENDOR**, not your authorized Apple Education/Government Dealer.
2. Each order must indicate the name and address of the authorized **Apple Education/Government Dealer** you have selected to perform installation, training and orientation. List only one dealer per order. **WE CANNOT PROCESS YOUR ORDER WITHOUT THIS INFORMATION.**
3. Please take a moment to verify that the Apple part numbers, product descriptions and prices are correct. Check to be sure you have the most current Apple Education/Government Price List, published on the 15th of each month.
4. Indicate on your purchase order "Pursuant to the terms and conditions of the (customer name)" and type of contract you are buying under. Types of contracts:

Education Purchase Agreement	Single Purchase Agreement	State Buy Agreement
Government Purchase Agreement	Volume Purchase Addendum	Bid/Contract Number
5. The minimum amount of each order must conform to the terms of your contract with Apple.
6. Apple's credit terms for public schools and government agencies are **NET 30 DAYS FROM DATE OF INVOICE**. These terms must be specified on your purchase order. Private schools must submit a private school credit application with their initial order or submit a cashier's check for the amount of each order.
7. Apple's shipping terms are **F.O.B. BEST WAY, APPLE SHIPPING LOCATION**. Purchaser is responsible for all insurance and transportation charges. Shipping costs are pre-paid and added to invoice.
8. **Each purchase order must specify ONE BILLING ADDRESS, ONE SHIPPING ADDRESS AND ONE INSTALLING DEALER.** Your delivery point must be a street address; we can not deliver to a post office box.
9. If your institution is tax exempt, you must submit a copy of your tax exemption certificate with your initial order. Please list your tax exemption number on each purchase order you submit. We are required by law to charge you applicable sales tax based on point of delivery if these conditions are not met.
10. You will receive one invoice for **EACH** shipment. Return the tear-off strip from the top of the invoice with your payment and keep the remainder of the invoice for your files. Please remit to the address shown on the invoice.
11. If it becomes necessary to add to, delete from or change your order, we must receive immediate **written** notification of such **BEFORE** the order ships.

### RECEIVING THE PRODUCT

12. Upon receipt of your shipment, contact your authorized Apple Education/Government Dealer immediately. Your dealer will provide installation, basic training, and orientation which is included in the price of the products

### RETURNING THE PRODUCT

13. Apple will only accept products for return which have been misshipped or are defective **UPON DELIVERY**. Contact the Education/Government Coordinator at your nearest Apple Support Center within 15 days of delivery to obtain a Return Material Authorization (RMA) number.

**PRODUCT CAN NOT BE RETURNED WITHOUT AN RMA #.** Reference the RMA # on the shipping label (not on the box) for the product you are returning.

Product must be returned to Apple within 20 days of receipt of the RMA #. Credit for returned, unused product is contingent upon Apple receiving all parts, pieces and manuals as in the original shipment.