CLARIST MARKEN ARE AND A CONTRACT AN

Claris FileMaker Pro enhances radio waves at Sky Radio

When Sky Radio, the network division of radio station 2UE, computerised their operations recently they chose awardwinning Claris FileMaker Pro for their database software.

Marketing and operations manager for the Sky Radio network, Mr Bill Barrington, said FileMaker Pro successfully met the major needs of the network.

"We were looking for a system that incorporated powerful data manipulation capabilities and network control functions without having to use programmers," Mr Barrington said.

"We looked at a number of other databases and Claris FileMaker Pro was an excellent choice. It exceeded our expectations by giving us all the functions we needed as well as being simple to learn," he said.

INSIDE

Page 2 Getting to know Claris better

Page 3 ClarisImpact Claris Clear Choice

Page 4 ClarisWorks Licensed to Northern Metro Schools

Page 5 Claris Specials PC '94 Exhibition

Page 6 Technical Tips & Tricks

Page 7 Upgrade Order Form

Page 8 Stop Press & Claris Price List RADIO NETWORK

Claris FileMaker Pro is a powerful cross-platform database program for manipulating and updating data and is extremely easy to use.

Mr Barrington, who was responsible for designing and implementing the database for the 2UE sales department and the network operation, said Sky Radio used FileMaker Pro to keep track of its network of 102 radio stations throughout the country and to produce the daily billings for each station as well as the thousands of 2UE clients.

"We also use FileMaker Pro to keep track of the bookings and cancellations of our agency direct advertising. We simply print out and send our confirmations to the agencies.

"The whole operation runs a lot more smoothly now," Mr Barrington said.

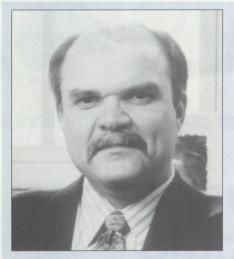
Sky Radio has Claris FileMaker Pro running on four Macintosh Ilsi's in the sales department and installed on two other networked Macintoshes.

"It took us less than a full week to get the system up and running. We didn't need to train anyone at all and we worked out how to set the system up straight from the manual," Mr Barrington said.

"We just followed the steps and it was no trouble at all to make changes if we needed to.

"Our other associated companies are sold on FileMaker Pro and we now share our database with them. We simply converted our database to Windows by using Mac File Exchange, giving all the companies access to the same information.

"FileMaker Pro has fulfilled every single promise for us, it is a wonderful product," Mr Barrington said.



Welcome to ClarisNews!

As one of the new members to the Claris Australasia team, let me introduce myself and the ever expanding crew at Claris.

As managing director of operations in Australia and New Zealand, I am involved in overseeing day-to-day operations and setting future strategies and directions. Before moving to Australia from Canada, I spent six years building the Claris presence in the Canadian software marketplace.

With the success of 1993, 1994 has seen the members of the Claris Australia team increase to include in-house technical support and an education/CSA account manager as well as a new face in the marketing manager's chair.

Lesley McKnight is the marketing manager for Australia and New Zealand and is responsible for all marketing activities in those regions including direct mail, advertising, distribution marketing and promotional material. Lesley, an Aussie by birth, joins us from Claris Europe where she spent 5 years as part of the European marketing team.

Technical support and intelligence in the Australian market has been addressed with technical support for all Claris products now provided inhouse by Claris. This will assist us to provide you with an improved level of support and also to gain a better understanding of your needs and desires for present and future software products. The new technical support direct number is (02) 975 8650 and operates 9am to 5pm, weekdays.

In addition to the in-house technical support, Claris now has an education/CSA account manager in the person of Ron Baumert joining Steve McManus, our Business Development Manager, and Lita Slade, area coordinator completing the Claris team.

Ron will be responsible for Claris education sales, User Groups, and managing the Claris Solutions Alliance (CSA) program for developers and trainers using Claris products.

Ron arrived on Australia's fair shores in April from the USA where he was responsible for Claris sales to the education market.

With the release of ClarisImpact, and further additions to the Claris and Claris Clear Choice line of products by year end, we are eagerly looking forward to providing more "Simply powerful software" and increased service levels to our loyal Australasian customers."

sincerely

Patrick (Pat) Maloney

HOW TO CONTACT CLARIS

General Enquiries:

Claris Head Office: Telephone: (02) 452 8585 Facsimile: (02) 975 6083

Postal Address:

Claris International Inc. 16 Rodborough Road, Frenchs Forest, NSW 2086, Australia.

Site Licence Enquiries: 008 656 875

Technical Support: (02) 975 8650

Upgrades and Trade ups:

P.O. Box 270, Brookvale, NSW 2100 Telephone: 008 028 316 Facsimile: (02) 905 6870

Get to know your Claris product better

Ever wanted to know all there is to know about your Claris product or just learn some tricks to help you get your work done more quickly?? Here are a few books available from leading booksellers such as Dymocks and Angus & Robertson that have been written by independent authors.

For Macintosh users

- The MacWorld guide to ClarisWorks2 by Steven A Schwartz. Published by IDG Books. RRP \$49.95
- Using ClarisWorks (version 1.0). Published by QUE. RRP\$51.95
- Using FileMaker Pro (version 1.0) by Barry Sosinsky. Published by QUE. RRP \$51.95
- The Macintosh Bible Guide to FileMaker Pro by Charles Rubin. Published by Peachpit Press. RRP \$44.95.
- FileMaker Pro 2.0 for Macintosh by Rich Coulombre/Jonathan Price. Published by Addison Wesley. RRP \$52.95 includes a disk full of examples.
- The MacWrite Pro Book by Martin Bryan. Published by Sybex. RRP \$47.00.
- The Macintosh Bible Guide to MacDraw Pro by Deke McClelland. Published by Peachpit Press. RRP \$44.95.
- A Guide to ClarisWorks (2nd edition) by Arthur & Christopher Tatnall. Published by Data Publishing.

For Windows users

- Using ClarisWorks for Windows by Laurier Miller Love. Published by Addison-Wesley. RRP \$48.95
- FileMaker Pro 2.0 for Windows by Rich Coulombre / Jonathan Price. Published by Addison-Wesley. RRP \$50.95 includes a disk full of examples.

These publications are independent works and as such are not authorised by Claris.



Have you explored the range of quality, popularly priced software? Here's a brief run-down:

Retrieve It!: The essential file-finding companion



Retrieve It! quickly and easily finds any file anywhere on a Macintosh hard disk, floppy, CD ROMS, or file server. It searches inside files, as well as file names for any specified text string. Searches may be simple to complex: from simply finding a file, which contains the phrase "trip to Sydney" to complex date delimited Boolean searches, such as locating all files modified in

the past three months whose contents contain "New South Wales" or "Sydney" but not "bridge."

Once a file is located, it can be viewed rapidly as text to verify that the correct file has been located. The file can then be opened from directly inside Retrieve It!

BrushStrokes: Sophisticated colour paint software

BrushStrokes is a 32-bit paint program for the Macintosh which offers a rich set of customisable tools and features and provides a unique "How to Paint Guide" to instruct even the most "artistically impaired" user to discover their hidden creativity.



BrushStrokes includes extensive colour painting and imaging editing, and features including: customisable

brushes with many special effects; tools to modify an image's colour and style; colour gradients and shading; support for many file formats; and a wide selection of colour models and palettes.

Power To Go: Get the most from your PowerBook

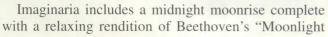


Power To Go is a collection of utilities for the Apple Macintosh Power Book, designed to extend the systems operation time between battery charges and enhance overall usability of the PowerBook environment. Power To Go intelligently handles PowerBook power consumption and offers security for private data, screen saving, automatic menus, a choice of animated

cursor locators, modem/fax and hard disk activity displays, instant system sleep and a fast airport security check feature.

Imaginaria: Multimedia Windows screen saver

Imaginaria is a multimedia / screen saver collection for Windows. Imaginaria offers images and animated stories with offbeat characters and stunning scenery from real to surreal using full screen animation and original sounds and music.



Sonata," a soothing terrarium of exotic lizards and plants or the jewel-like brilliance and aquatic life of the coral reef.

ClarisImpact

Everything you have ever wanted in business graphics!!

ClarisImpact, the all-new automatic business graphics application for Macintosh and Windows, is now shipping and available for Macintosh systems from authorised Claris resellers.

Establishing a new category of business productivity software, ClarisImpact seamlessly integrates the process of creating, editing and communicating business graphics. The category of "business graphics processing" is analogous to word processing since the program provides a "deliverable" such as a report or presentation.

ClarisImpact includes seven automatic chart types, called Models, and includes Outlines, Tables, DataCharts, OrgCharts, FlowCharts or Network Diagrams, Timelines and Calendars. The Models are used and edited the same way throughout ClarisImpact's three document types: Drawing, Reports and Presentations.

ClarisImpact ships with over 3,000 pieces of editable, object-based clip art in customisable drag-and-drop libraries that can be placed anywhere in a report or presentation to add more graphical power to communication.



See the specials page for introductory pricing and tradeup deals

ClarisWorks Licensed to Schools in Metropolitan North Region

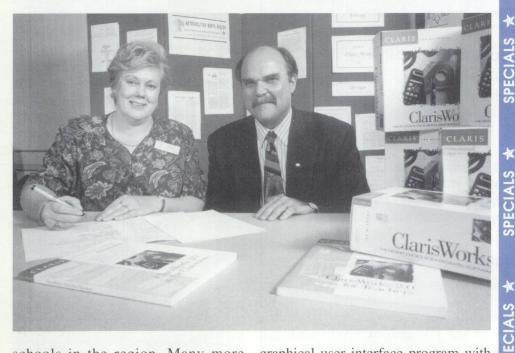
n a deal unique in the NSW education market, the Metropolitan North Region of the Department of Schools Education (DSE) has signed a major "Right to Copy" licensing agreement with Claris for ClarisWorks for both Macintosh and Windows computers.

The recently signed agreement enables 250 schools in the Metropolitan North region to gain a copy of the popular ClarisWorks software at special education licence prices.

High quality software

Hetty Cislowski, Director, Teaching and Learning for Metropolitan North Region of DSE said, "This agreement is an outstanding breakthrough for shores of Lake Macquarie in the north and from the coast to Ryde in the west, will be eligible to take advantage of the new agreement. The site licence agreement allows the region to hold one "master" copy of the ClarisWorks Macintosh and Windows programs and simply copy the program as required. The total number of copies duplicated legally is determined by the original Right to Copy licence agreement.

"This agreement is a result of our work with education to provide tools for curriculum development and flexible purchase options to meet the budgetary and product requirement for education users," commented Patrick Maloney, Managing Director at Claris. "ClarisWorks is the most popular



schools in the region. Many more schools, including small schools, will be able to access programs at much lower cost than outright purchase of the software.

"Secondary and primary schools are dramatically increasing their use of technology across the curriculum and in the management of schools. Right to copy licence agreements, such as this one with Claris, assist us to maintain high quality software in our schools," she said.

State schools in the Metropolitan North Region, which stretches from Sydney Harbour Bridge to the southern graphical user interface program with the education market. With integrated word processing, spreadsheet, drawing, painting, database and communications modules in only 600K disk space, ClarisWorks maximises the smaller capacity computers typically found in schools.

"But it is the power of ClarisWorks and our education support materials such as ClarisWorks in the Classroom and ClarisWorks for Teachers on Macintosh and Windows that have made ClarisWorks the popular choice for education users."



Macintosh Super Specials

Users of word processing packages now have the opportunity to purchase the highly featured and powerful, MacWrite Pro 1.5 for just \$149. MacWrite Pro offers advanced features such as table of contents, embedded graphics and desktop publishing capabilities.

Additional value

Every purchase of MacWrite Pro at this special price also qualifies you to receive a free French dictionary in addition to the extensive English dictionary provided within MacWrite Pro.

A database made in heaven

Windows users can now purchase the database that is user heaven, FileMaker Pro 2.1 for Windows, for just \$199! FileMaker Pro is renowned for its easy to use interface and powerful scripting abilities that make it one of the most popular flat file database programs on the market. The special offer is valid for a limited time only so get in quick!

Natives to Power PC

Claris has announced availability of native versions of ClarisWorks and ClarisImpact for those users of the new technology, PowerPC. The PowerPC (PPC) version and normal Macintosh version of Claris product is shipped within the same box. You simply install the program as normal and the installer will determine which version is applicable and install that version.

ClarisWorks 2.0 and 2.1 users wanting to move to ClarisWorks PPC can do so for \$49 plus \$10 shipping and handling. Other ClarisWorks users can receive ClarisWorks PPC for \$99 plus shipping and handling. MacWrite Pro is due in a native version in late July.

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SPECIALS



Now you can have all CLARIS SPECIAL the leading software from Claris Check out these super specials for amazing deals on integrated, word processing, database and utility software

ClarisImpact - Try the best business graphics program for yourself

For anyone responsible for producing business graphics, calendars, timelines, organisation charts, slide presentations or business reports.

Claris is about to make your life thousands of times easier. ClarisImpact is now available (see page 2) and until 30th July 1994, Claris has limited copies of free ClarisImpact trial packs. These packs offer a real insight into what ClarisImpact can do for you and your company,

quickly and easily! To order your free trial pack, simply call our toll free number 008 028 316.

Special Impact Offer

For those users, who want their very own copy, ClarisImpact has a special price of \$199 (Suggested Retail Price is \$395) through your local reseller. Registered owners of MacDraw Pro, MacDraw II, ClarisWorks, or comparable competitve graphics applications can purchase ClarisImpact for Macintosh for \$129.

ClarisWorks and Quicken for Windows Bundle Continues

Claris has extended its popular ClarisWorks for Windows and Quicken bundle till 30th June 1994 (or until stocks last).

Users who purchase ClarisWorks for Windows until 30th June 1994, will receive Quicken, the number one personal finance program from

Intuit Inc. for the special price of \$129, a saving of close to \$190.

The ClarisWorks for Windows / Ouicken bundle is available at authorised Claris resellers. The bundle is only available on specially marked ClarisWorks for Windows product.

Resolve your way to ClarisWorks

Claris has announced that it has ceased development and sales of the Claris Resolve spreadsheet application. Claris will continue to provide

technical support for registered Resolve users through 31st March 1995.

To assist Claris Resolve owners who may want to move to another spreadsheet in the months ahead, Claris is offering these users ClarisWorks 2.1, the #1 bestselling integrated application on Macintosh, for a special price of \$49 through 30th September 1994. The suggested retail price for ClarisWorks 2.1 is \$249.

Users who would like to take advantage of the ClarisWorks option should call Claris upgrades on 008 028 316.

Claris prices tumble

In addition to the super specials described on this page, Claris has also slashed the prices of many of its other products including the

Claris Clear Choice range. See the back page for new prices!



Claris CAD - design now with

discounted cross-grades to Ashlar, Inc.

products - Vellum 2D and 3D for

Claris CAD would no longer

be part of the Claris product

lineup. Technical support

for Claris CAD will

continue from Claris

until 30th September

1994. The Australian

distributor for Ashlar

product is Cigraph

information.

and can be contacted

on (02) 899 6744 for further

Ashlar

be at the PC '94 exhibition in Melbourne and Macworld in Sydney, so you can look, learn, probe and try any piece of Claris software. Claris will run product demonstration sessions each day during the shows so you can sit, relax and experience the wonder, power and easy to use interface of various Claris packages. The sessions are free and change every hour. See you there!

PC' 94. Melbourne 9th to 12th August 1994 **Royal Exhibition Building**

Macworld & Multimedia World Expo & Conference, Sydney 3rd to 5th November 1994 Darling Harbour Convention Centre.





technical



All products (Macintosh)

Quick Tip: Save your graphics in the EPS format if you need to include your artwork in a program like Quark XPress or PageMaker. If the publication is colour-separated for professional printing, an EPS file will separate correctly into the four process colours: cyan, magenta, yellow and black.

All products (Macintosh)

You may see a reference to a file called 'System 7 Tune-up' in your Claris manual. This file was released by Apple to correct minor problems with Systems 7.0 and 7.0.1. The latest version of the Tune-up, which you should install if you are running either of those system versions, is 1.1.1. If, however, you have System 7.1 installed on your machine, the tune-up is not required as the changes are built into this newer version on the system software.

System 7 Tune-up is available from your Apple Dealer, or the Apple Software upgrades service.

> Phone: 1-800 631 125 or Fax: (02) 452 8204.

CLARIS TECHNICAL SUPPORT

All technical support in Australia is now provided by Claris in-house so note the new number now.

> Australia: (02) 975 8650 Weekdays 9am - 5pm



FileMaker Pro (Macintosh / Windows)

Need to calculate the number of working days between two date fields in FileMaker Pro (excluding weekends)? Here's the formula for a calculation field which will do the job. In this example, it will calculate the number of working

days between the two date fields "Date1" and "Date2". The formula returns a "number" result.

int((Date2-Date1)/7)*5+mod(Date2-Date1,7)if(mod(Date2-date(3,1,1904),7)<mod(Date1-date(3,1,1904),7),2,0)

All Products (Macintosh / Windows)

"System Error - cannot read from drive A (Windows) or "I/O Error" (Macintosh) messages when trying to Open or Save a document on a floppy disk are most commonly a symptom of a physically damaged sector on the disk. The abbreviation I/O stands for Input/Output, by the way. This is something that happens quite often in schools or other educational institutions where each student keeps their personal documents on their own floppy disk, which may get quite severely bashed about in between visits to the computer!

If you experience such an error with a document, it may not be easy to repair the damage to the document, even with the help of tools such as Norton Utilities. The moral of the story is *don't trust your only copy of a document to floppy disk!* Or at least take precautions to protect floppy disks from damage.



FileMaker Pro

TIP: Define fields with future use in mind. For example, in designing a database you may be tempted to define a name field as one field for both first and last names, only to find out later that there is a need to sort the file by the last name. To make the last name available for sorting

requires the definition of a calculation field to extract only the last name from the full name field.

TIP: FileMaker Pro 2.0 and higher versions now maintain a library of pictures. If you use the same picture more than once, FileMaker references the original copy rather than include additional copies of the same image to the file.



ClarisWorks

Q. Sometimes, I can't get a tab leader fill character in between tabs to print a solid line. While, my screen looks OK, my printout has the fill characters printing as dashed lines instead of solid lines. How do I fix this?

A. Make sure fractional character widths is turned on in the Preferences menu. Turning this on will make your printouts match your screen views for the solid line fill character. This is also useful for MacWrite Pro and MacWrite II documents.

MacWrite Pro



TIP: The fastest way to convert a large number of MacWrite II documents to MacWrite Pro under System 7 is to drop launch the MacWrite II documents onto MacWrite Pro. Simply drag the icon representing the MacWrite II document in the finder on top of the MacWrite Pro application. When the

MacWrite Pro icon highlights, let go and a copy of your document will be converted and opened up in MacWrite Pro. You can also select a group of MacWrite documents and drop launch them all at once with this method. The maximum number of documents that can be converted at once is limited by the memory allocation given to MacWrite Pro.

UPGRADE ORDER FORM

To process your order please complete this form. Attach your cheque, or indicate credit card details and return to Claris.

Upgrade from	Upgrade to	Unit Price	Qty	Sub-Total
MACINTOSH PRODUCTS		AUD		
ClarisWorks [™] 2.0	■ ClarisWorks [™] 2.1	\$39.00		
ClarisWorks [™] & other integrated products+ ■	► ClarisWorks TM 2.1	\$99.00		
FileMaker [™] * & other database products+	➡ FileMaker [™] Pro 2.1	\$129.00	Sec. 2	
MacWrite TM Pro	▲ MacWrite TM Pro 1.5	\$39.00	1.	
MacWrite TM * & other word processors+	▲ MacWrite TM Pro 1.5	\$89.00	and shake	E A HITIR OF
MacDraw TM Pro	▲ MacDraw TM Pro 1.5	\$39.00	wants ve	Sing work series
MacDraw [™] * & other graphics products+	■ MacDraw [™] Pro 1.5	\$129.00	LOTL SOF	
MacDraw [™] * & other graphics products+	ClarisImpact TM	\$129.00	10 en pizo	
MacProject TM Pro	■ MacProject [™] Pro 1.5	\$39.00	N ING N	a shire i salas
MacProject TM * & other project mamagement products+	▲ MacProject [™] Pro 1.5	\$129.00		
WINDOWS PRODUCTS	phille tolki er paidaant	boy all first qu	In second	
Other integrated products+	➡ ClarisWorks [™] 1.0	\$99.00	Distanti e si	and Promote
FileMaker [™] Pro 2.0	➡ FileMaker [™] Pro 2.1	\$39.00	a vincen	ne of southing
FileMaker TM * & other database products+	➡ FileMaker [™] Pro 2.1	\$129.00	an sales	
DICTIONARIES (Macintosh only - compatible with MacWrite, Fil	eMaker, ClarisWorks, ClarisImpac	t, MacProject & Ma	acDraw)	
German		\$49.00		
Spanish	CONTRACTOR DE LA CONTRACTA DE	\$49.00		
French	any of the we we will be	\$49.00		
CLARIS CLEAR CHOICE PRODUCTS				
Safety Suite TM # (Shipping early July)		\$69.00	-	19 1
BrushStrokes TM	and the second second second	\$89.00		. Section 1
Power To Go TM		\$49.00)	
Retrieve It TM	and the	\$49.00	in the second	The second
Amazing Animation TM (Shipping late July)	i etsenen	\$79.00		
WINDOWS	cause program for child	I - millisi	PERSONAL PROVIDENT	mann halisa
Imaginaria TM	the school projects tring	\$39.00	No.	assenti, zinta
any other version + qualifying products only special introductory price until 31/8/94	ha changing had là giữ	Shipping and I T	Handling OTAL \$	

SHIPPING AND HANDLING

\$10 for 1 product, \$5 for subsequent products ordered up to a maximum total of \$30. For large orders please ask for a quote on shipping and handling charges. Please allow up to 3 days to process providing stock is available.

Claris • PO Box 270 Brookvale NSW 2100 • Tel: 008 028 316 • Fax: (02) 905 6870

Name:						
Street Address:						
Suburb:	State: Postcode:					
Telephone: ()						
Cheque is enclosed for \$A (payable to Claris) or please charge my credit card:						
BankCard	Card No.					
MasterCard	Cardholder's Name:					
Visa	Signature: Expiry:					
I am currently the legal owner of the following programs:						
Signature:						

7 CLARIS NEWS

STOP PRESS CLARIS CLEAR CHOICE

Claris International Announces Two New Claris Clear Choice Products

Safety Suite

Safety Suite is a new integrated file protection and security utilities product for the Macintosh. It is a powerful suite of utilities that safeguards valuable files from intruders, mishaps and viruses. Safety Suite offers essential file protection and security for everyone from office to home users, mobile PowerBook users, novices and experts alike, all in one easy-to-use, integrated application.

Safety Suite not only provides easy access to a powerful suite of utilities, it also provides a unique combination of utilities in one integrated package, including:

- Auto Backup auto-backup while your machine is idle Wallet safely stores vital credit card and personal information
- Crash Protection protects your WIP with auto-saving Dog Tag uniquely identifies your machine in case its lost.
- Undelete to instantly recover mistakenly trashed documents Screen Privacy shields your screen and documents
- Shredder obliterates trashed documents Encryptor secures sensitive documents by encoding their contents
- What Happened monitors details of your machine's activity Disk Locker password-protect entire hard disks
- •Who's There tells who is accessing your machine on the network Anti-Virus Protection virus protection with Disinfectant

Safety Suite will be available in early July of 1994 and will have a special introductory price of \$69 until August 1994. The recommended retail price (RRP) will be \$129.



Amazing Animation

Amazing Animation is a multimedia creation program for children to create cartoons, movies, video games or interactive school projects using a Macintosh computer.

Amazing Animation comes with a library of backgrounds and characters to get even the novice user making animated stories quickly and easily. Stories can be recorded and saved to play again. New backgrounds or characters can be made with the powerful drawing and 24-bit colour painting tools in Amazing Animation. Interactive presentations can also be constructed with buttons to guide the user through the stories based on their own decisions. Frame-by-frame editing is available plus the ability to add text and sounds and special effect transitions between frames including pauses.

Amazing Animation is based on the award winning Cinemation by Vividus. With the easy to use interface of Amazing Animation, children can access the same power Cinemation users have been accustomed to since 1991.

Stories or movies created in Amazing Animation can be saved and incorporated into ClarisWorks documents or presentations to add movement and sound. This is a learning tool that can quickly produce animated stories from children as young as five years old.

Amazing Animation will be available from late July 1994 for a recommended retail price of \$79.

Claris Price List

MACINTOSH

ClarisWorks TM 2.1v3	\$249.00
FileMaker [™] Pro 2.1v2	\$495.00
ClarisImpact [™] 1.0v2	\$395.00*
MacWrite TM Pro 1.5v2	\$149.00
MacDraw TM Pro 1.5v2	\$495.00
MacProject [™] Pro 1.5v2	\$745.00
WINDOWS	
ClarisWorks TM 1.0v1	\$249.00*
FileMaker [™] Pro 2.1v2	\$495.00*

CLARIS CLEAR CHOICE

MACINTOSH

BrushStrokes TM 1.0v1	\$ 89.00
Retrieve It! TM 1.1v1	\$ 49.00
Power To Go TM 2.0v1	\$ 49.00
WINDOWS	
Imaginaria TM 1.0v1	\$ 39.00

*See inside ClarisNews for special offers. You can order any of these products from your local authorised reseller.

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